



Batam, 16 March 2024

CR2024/AST/COR/DOM/03/304

Company : **Universitas International Batam**
Contact : Mr. Abdur
Position : Humas
Address : Baloi-Sei Ladi, Jl. Gajah Mada, Tiban Indah
Tel : +62 858-4263-6108
Email :

Subject: **ASTON Nagoya City Hotel CONTRACT RATES 2024-2025**

Dear Mrs. Nurul,

Warm greetings from ASTON Nagoya City Hotel!

It is with great pleasure that we welcome **Universitas International Batam** as a member of the ASTON Nagoya City Hotel preferred Wholesale Account program. As a member, your guests are entitled to substantial discounts in ASTON Nagoya City Hotel.

Contract Validity : 01 April 2024 - 31 March 2025

Room Type	Bed Type & No. of Room	Size (sqm)	Contract Rates
Studio	Twin : 24	18	Rp. 644,038 net/room/night
	Double : 48		Rp. 644,038 net/room/night
Studio Plus	Twin : 48	20	Rp. 722,198 net/room/night
	Double : 36		Rp. 722,198 net/room/night
Suite	Twin : 24	27	Rp. 839,438 net/room/night
	Double : 12		Rp. 839,438 net/room/night

Rates Inclusive Of:

- **21% government tax and service charge**
- **Buffet Breakfast for two person**
- **Complimentary two bottles of mineral water daily per room**
- **Complimentary in room tea and coffee**
- **Complimentary Internet Access in all Hotel Area**

ASTON NAGOYA CITY HOTEL

Public Holiday	Closed Out Date	Surcharge
09-12 April 2024	Ied Al Fitr	IDR 200.000 nett per room per night
09 -11 May 2024	Kenaikan Isa Almasih	IDR 200.000 nett per room per night
23 -25 May 2024	Vesak Day	IDR 200.000 nett per room per night
31 May - 1 June 2024	Hari Pancasila	IDR 200.000 nett per room per night
15 - 16 June 2024	Idul Adha	IDR 200.000 nett per room per night
16 - 17 August 2024	Hari Kemerdekaan	IDR 200.000 nett per room per night
14 - 15 Sep 2024	Maulid Nabi	IDR 200.000 nett per room per night
30 Oct - 03 Nov 2024	Deepavali Day	IDR 300.000 nett per room per night *Min. stay 2 nights 30 Oct - 1 Nov.
23 - 25 Dec 2024	Christmast	IDR 300.000 nett per room per night *Min. stay 2 nights 23 - 25 Dec.
28 Dec 2024 - 01 Jan 2025	New Years	IDR 300.000 nett per room per night *Min. stay 2 nights 30 Dec - 1 Jan 2025
28 Jan - 2 Feb 2025	Chinese New Year	IDR 300.000 nett per room per night *Min. stay 2 nights 28 - 30 Jan 2025
29 - 31 March 2025	Ied Al Fitr	IDR 200.000 nett per room per night

RATES RESTRICTION

- The rates granted are confidential and are non commissionable, inclusive of tax and service charge.
- While surcharges are indicated in this contract, there may be events where we will have to request you to apply additional surcharges for certain dates. We will inform you about these no less than 2 weeks before the date.
- Rates may change due to economic stability. We will inform you in writing if such an event should occur.
All bookings prior to the notice will not be affected.
- The offer outlined in this contract will be available only when a returned signed copy is received.

RESERVATION POLICIES

Rate is applicable upon receiving advance reservation from your office. In case no prior reservation has been made, you will be charged using the best available rates (BAR).

ASTON

NAGOYA

CITY HOTEL

Room reservation is subject to availability and confirmation of the respective hotel upon time of reservation, therefore advance reservation is advisable. Generally, the confirmed reservation will be held by the respective hotel only until 6 PM local time.

CHILDREN POLICY & MAXIMUM GUEST PER ROOM

- Children: age between 6 – 12 years old.
- Maximum occupancy per room is 3 persons (2 adults and 1 children under 12 years old)
- Maximum 1 child under 12 years old is free to share a bed with the parent.
- Children above 05 years old must book an extra bed or additional breakfast to share a room with adults. Extra bed may incur extra charges.
- Children under 6 years free buffet meals if dining with parents.
- Additional breakfast for children from 6 – 12 years old available at IDR 90,000 net per person.
- Agent should inform hotel reservation to book for additional breakfast and extra bed

CANCELLATION & NO SHOW POLICY

- Any cancellation be received 7 days prior to arrival on low season and 14 days or high season and 21 days on peak season, a penalty of one night's room rate contracted will be applied to your account
- Any cancellation be received 7 days prior to the arrival on high season and 14 days on peak season, a penalty of 50% of total night's room rate contracted will be applied to your account
- Any cancellation be received 7 days on peak season, 100% of total night's room rate contracted will be applied to your account
- "No show" 1 night room rate contracted on low season and 100% of total night's room rate contracted on high & peak season will be applied to your account

BILLING AND PAYMENT POLICY

- Advance deposit is required upon check-in for personal expenses.
- The Proforma invoice will be sent upon reservation confirmation or latest 14 days' prior guest arrival
- No credit facilities. All invoices shall be settled within 7 (days) upon receipt of the invoice. If payment has not been settled before 7(seven) days, it will be considered as full prepayment on "CASH BASIS"
- In the case of unsettled invoice / outstanding (credit facility) as per due date, it will incur a 2% interest of the total outstanding amount
- In the case of unsettled invoice / outstanding (credit facility) as per due date, hotel reserve the right to refuse any placement booking
- Hotel only accepts payment methods via bank transfer to the hotel official account stated on this contract.
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Beneficiary Name : PT SARANA BHAKTI PRATAMA
Bank Name : BANK CENTRAL ASIA (BCA)
Account Number : 061 7701 999

If payment is made at the hotel, it may be made in cash (up to the legal limits) only to the hotel General Cashier, or by bank card (MasterCard, Visa, Union Pay, etc) at the hotel front desk. Hotel will not be responsible and accept any payment made through hotel staff, sales, or representative (except Hotel General Cashier) as event payment or deposit.

CREDIT FACILITIES

- In the event, you may choose to establish credit facilities with the hotel, a credit application form is available upon request.
- Credit facilities will only be granted once satisfactory credit references have been received and approved by hotel accounting with terms & conditions applied.
- Application for credit should be made at least 15 working days before guest arrival.
- Hotel invoices should be settled maximum 14 days after the company receives the invoice from the hotel. Failure to issue payment within these terms may result in credit facilities being withdrawn.

TAX & SERVICE CHARGE

The hotel reserves the right to adjust the rates here agreed without notice in the event of tax alteration by government and service charge amendments.

DISTRIBUTION

Rates in this agreement may not be used or displayed on any kind of Website, except for the specific and password-protected use of the employees of and consultants to the company signing this agreement.

CONFIDENTIALITY AND EXCLUSIVITY

- This contract remains confidential between the undersigned and designated clientele, and shall not be disclosed to other third parties. Unauthorized disclosure of content will automatically terminate this agreement.
- Any amendment to this agreement shall not be valid until agreed in writing by authorized **ASTON Nagoya City Hotel and Universitas Internasional Batam**
- Internet restriction: **Universitas Internasional Batam** shall ensure that Room Rate is not provided on any Online Channels as room only or unpackaged, including without limitation via online (e.g., internet based) channels, or any other interactive or electronic channels, including mobile devices that the end-user Guest can access, this includes, but is not limited to, online travel agencies (OTAs), opaque sites, group buying, loyalty or points redemption programs, flash sales, social commerce and daily deals sites and applications. In any case ASTON Nagoya City Hotel needs to approve before launching.

GENERAL CONDITIONS

ASTON Nagoya City Hotel and the client agree to each carry adequate liability and other insurance protecting itself against any claims arising from any activities conducted in the retreat during the period of accommodation. The performance of the agreement by either party is subject to acts of nature, war, government regulations, disaster, strikes, civil disorder, curtailment of transportation facilities, or any other emergency making it illegal or impossible to provide the facilities contracted.

CHECK IN & CHECK OUT PROCEDURES

Check in time is from 2.00 PM and check-out time is at 12.00 noon. Extension of check-out time until 18.00 hours is subject to space availability and will be charged 50% based on contract rates. Check-out after 18.00 hours is subject to one night room charge at a contracted rate.

ROOM REQUEST

Room requests are subject to availability at the mutually agreed rates, between the company and the hotel. The company shall direct all reservations to the HOTEL direct phone or email.

CONTRACT VALIDITY & EXPIRATION DATE

Any inquiry for contract extension must be submitted at least one month prior to the expiration date. Both parties have the right to terminate the agreement before the expiration date by giving one month prior written notice to the other party.

To activate these special rates and benefits in our reservation system, kindly acknowledge your acceptance by signing and returning one set of this agreement within 14 days from the date of issuance via email to bataminfo@astonhotelsinternational.com . Should we not receive your acceptance thereafter, this agreement will be considered null and void. Should you receive direct contract rates from any of our properties with different rates, kindly inform us for further clarification. For further information and assistance, please do not hesitate to contact us.

**SIGNED ON BEHALF OF
ASTON Nagoya City Hotel**

Acknowledged by,



Harlys Lipo
Sales Manager
Date: 16/03/24



Agatha Mawar
Cluster Asst DOS
Date: 16/03/24



Yanuwar Dedy
Cluster General Manager
Date:16/03/24

**Accepted by,
Universitas Internasional Batam**

Mrs. Nurul
Date:

Copy to : Reservation, Finance